

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 EUR-12 IO-10 ISO-00 FEA-01 ERDA-05

AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01

H-02 INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-03

USIA-06 SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00

FRB-03 NEA-10 EA-06 PRS-01 PA-01 (ISO)W

----- 007955

R 301603Z JUL 75

FM AMEMBASSY BONN

TO SECSTATE WASHDC 1801

INFO AMEMBASSY BRASILIA

AMEMBASSY CARACAS

AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION EC BRUSSELS

USMISSION OECD PARIS

USMISSION USUN NEW YORK

C O N F I D E N T I A L SECTION 01 OF 02 BONN 12302

E.O. 11652: GDS

TAGS: ENRG, OVIP, GW

SUBJECT: PRODUCER/CONSUMER DIALOGUE: WISCHNEWSKI

VISIT TO VENEZUELA AND BRAZIL

REF: CARACAS 7654

1. SUMMARY: ECON/COMM MIN MET ON JULY 29 WITH MFA
ASST SEC HERMES, WHO ACCOMPANIED MINISTER OF STATE
WISCHNEWSKI ON VISIT TO CARACAS AND BRASILIA, TO
REVIEW RESULTS OF THESE VISITS. IN CARACAS,
WISCHNEWSKI WAS IMPRESSED BY UNDERSTANDING SHOWN BY
PRESIDENT PEREZ OF WORLD ECONOMIC SITUATION AND
ESPECIALLY BY HIS RESERVATIONS REGARDING INDEXATION.
GERMANS SAW MANY SIMILARITIES BETWEEN VENEZUELA
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AND IRAN. BRAZILIANS SOUGHT TO PERSUADE WISCHNEWSKI

THAT THE INDUSTRIALIZED COUNTRIES MUST COME FORTH WITH SPECIFIC PROPOSALS IF DIALOGUE IS TO BE FRUITFUL. WHILE BRAZILIANS CONFESSED TO UNEASE ABOUT THEIR ROLE AS A NON-OIL PRODUCER IN THE DIALOGUE, THEY ALSO MADE IT CLEAR THAT THEY WOULD NOT BREAK THE SOLIDARITY OF PRODUCER /LDC BLOC. END SUMMARY.

2. IN REVIEWING SUBSTANCE OF WISCHNEWSKI DISCUSSIONS WITH PRESIDENT PEREZ AND AND MINISTER PEREZ GUERRERO, HERMES CONFIRMED MAIN POINTS DESCRIBED IN REFTEL. HERMES GAVE SPECIAL EMPHASIS TO RESERVATIONS EXPRESSED BY PEREZ TO WISCHNEWSKI ON INDEXATION, AND TO SUBSEQUENT SOFTENING OF STANCE OF PEREZ GUERRERO, WHO HAD PARTICIPATED IN PEREZ-WISCHNEWSKI MEETING. HERMES DESCRIBED VENEZUELA AS A BOOM COUNTRY, RICH IN MINERAL RESOURCES AND EAGER TO PROGRESS AS RAPIDLY AS POSSIBLE. HE CITED IN PARTICULAR PLANS TO EXPAND ORINOCO STEEL MILL, WHICH FRG MISSION VISITED, FROM ONE MILLION TONS TO FIVE MILLION WITHIN FIVE YEARS. IN MANY RESPECTS HE THOUGHT THAT VENEZUELA'S POSITION AND HER INTERESTS WERE SIMILAR TO IRAN'S, BUT HE ALSO FELT THAT THE VENEZUELAN LEADERSHIP SHOWED MORE UNDERSTANDING AND CONCERN FOR THE POSITION OF NON-OIL PRODUCERS, AND THAT THEIR STANCE IN THE DIALOGUE WOULD BE MORE MODERATE THAN THE IRANIAN.

3. IN BRAZILIA, FRG MISSION GAINED THE IMPRESSION THAT BRAZILIAN LEADERSHIP FELT SOMEWHAT ILL-AT-EASE ABOUT THEIR ROLE IN DIALOGUE AND AS MEMBER OF G-77. IMPACT OF OIL PRICE INCREASE ON BRAZIL ECONOMY HAS BEEN SEVERE, YET BRAZIL TOO WELL OFF TO BENEFIT FROM EXPORT EARNINGS STABILIZATION OR OTHER FACILITIES BEING DEvised TO ASSIST MSAS. BRAZILIANS DESCRIBED THEIR SITUATION AS THAT OF ONE WHO MUST ALWAYS STAND OUT IN THE RAIN WITHOUT AN UMBRELLA. THEY TOOK PAINS, NEVERTHELESS, TO STRESS IMPORTANCE TO OVERALL LDC INTERESTS OF MAINTAINING PRODUCER GROUP SOLIDARITY. THEY WOULD STEADFASTLY SUPPORT DECISIONS REACHED BY

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FM AMEMBASSY BONN

TO SECSTATE WASHDC 1802

INFO AMEMBASSY BRASILIA

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AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION EC BRUSSELS

USMISSION OECD PARIS

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C O N F I D E N T I A L SECTION 02 OF 02 BONN 12302

OPEC/LDC GROUP OF 7, WHICH WOULD BE MEETING ABOUT
AUGUST 7 TO CONCERT ITS POSITIONS FOR 7TH SPECIAL
SESSION AND PRODUCER/CONSUMER DIALOGUE.

4. BRAZILIANS TOLD WISCHNEWSKI THAT THEY HAD BEEN
GLAD TO HEAR ABOUT EMERGING US IDEAS FROM UNDER
SECRETARY ROBINSON, PARTICULARLY FOUR-POINT PROGRAM
AND NEW INTERNATIONAL FINANCING FACILITY. THEY TRIED
TO SOUND OUT WISCHNEWSKI ON GERMAN VIEWS CONCERNING
THESE PROPOSALS, BUT WISCHNEWSKI CONFESSED HE WAS
UNINFORMED ABOUT THEM AND THAT HE WOULD FIRST HAVE TO
CONSIDER THEM CAREFULLY. BRAZILIAN SIDE URGED
WISCHNEWSKI TO COME FORTH WITH CONCRETE POINTS IN
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DIALOGUE. VAGUE EXPRESSIONS OF INTEREST OR DISINTEREST
IN VARIOUS PROPOSALS ON THE TABLE WOULD NOT BE OF MUCH

HELP.

5. HERMES WAS IMPRESSED BY BRAZILIAN INTEREST IN SPECIFIC PROPOSALS. HE NOTED THE PROGRESS MADE AT EUROPEAN COUNCIL IN REACHING CONCERTED POSITION AND BELIEVED IT IS TIME TO CONCERT VIEWS WITH US. SHOULD IT BECOME APPARENT THAT WE WILL NOT SUCCEED IN ALIGNING OUR POSITIONS IN THE OECD HIGH-LEVEL GROUPS OR OTHER FORUMS, HERMES TOLD US THAT THE FRG WAS PREPARED TO HOLD BILATERAL CONSULTATIONS WITH US.
HILLENBRAND

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